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Stephen Giordano Professional Profile

Stephen is the President and Founder of Day One Group, which specializes in leadership development, organization transformation through talent management, skills-based training and the dynamics of interpersonal skills in management.

Stephen is a dynamic trainer and speaker. He delivers workshops and keynote talks in the areas of Consultative Selling Skills, Presentation Skills, Communication Skills, Coaching, Customer Service, Employee Retention, Team Building, Trainer Mastery and Management Strategies.

Stephen's work has significant impact. His extensive experience coaching executives and managers has been recognized and sought after by companies including Morgan Stanley, Bloomberg, Weight Watchers, UBS, and BMW for issues ranging from career derailment to the development of future senior leaders. He specializes in helping people to realize their professional and personal goals, and often is involved in larger organizational transformation while coaching the senior members in organizations.

Prior to founding his own company, Stephen led a training organization that serviced Fortune 100 & 500 clients. During that time, he hired, managed, trained, and developed both internal staff members, as well as independent consultants. He was also responsible for 50% of the organization's sales. Throughout his career, he has spent many years working in higher education as a guest lecturer, an athletic coach, as well as an administrator.

Stephen is an honorary citizen of Boys' Towns of Italy and is Vice Chair the Board of the Elinor Martin Residence in New Rochelle, NY. He also serves as a trustee of the Board of Directors of his town recreational baseball league.

Stephen resides in Eastchester, New York with his wife and family.

Qualifications

- Bachelor's Degree in English from Georgetown University
- Master's in Education from Manhattanville College
- Advanced Executive Coach Training – Baruch College – iCoach New York

Key client work

- MetLife
- AIG
- UBS
- General Electric,
- New York Road Runners
- JP Morgan-Chase
- Deutsche Bank
- BMW of North America
- Cushman & Wakefield
- Neuberger Berman
- Mercedes-Benz of North America
- Axa-Financial
- The Hertz Corporation
- Morgan Stanley
- News Corp
- Bloomberg
- KPMG Financial Services
- 21st Century Fox
- Sumitomo Mitsui Banking Corp